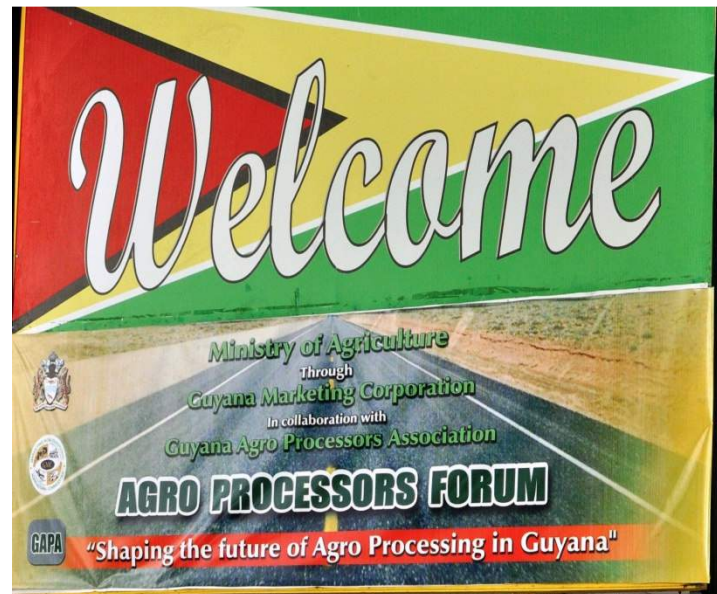


REPORT ON AGROPROCESSORS' FORUM



“SHAPING THE FUTURE OF AGRO-PROCESSING IN GUYANA”

Prepared By: Ida Sealey-Adams

Agriculture Business Development Officer, GMC

Date: April 04, 2014

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1.0 INTRODUCTION

The Agro processors' forum was held on March 28th 2014 at the International Conference Centre under the theme; '*Shaping the future of Agro-processing in Guyana.*' This forum was organized by the Ministry of Agriculture through the Guyana Marketing Corporation in collaboration with the Guyana Agro-processors' Association.

Attendance

Approximately two hundred and fifty persons attended the forum. Participants included the following:

- Honourable Minister Ali Baksh
- Permanent Secretary in the Ministry of Agriculture
- Heads of Department and staff within the Ministry of Agriculture
- Board of Directors of GMC
- General Manager and Staff of GMC
- Agro-processors
- Prospective Agro-processors
- Lecturers and students from the Agriculture faculty of the University of Guyana
- Members of the International Community- IICA, FAO, CHF, United States Embassy, Fairtrade International
- Managers of Supermarkets
- Farmers
- Suppliers of Packaging Materials
- Representatives of Regulatory bodies – GNBS, Food and Drugs Department
- Government Institutions – IAST
- Business Consultants
- Representatives of the Financial Institutions – Bankers Association, Small Business Bureau
- Members of the media
- Exporters
- Managers of Food Manufacturing Companies
- Representatives from Shipping Agencies

2.0 DAY'S ACTIVITIES

The day's activities consisted of three main segments namely; the table top display, formal Opening and presentations by key stakeholders and interactions by participants.

2.1 Table Top Display

Twenty seven agro-processors and three suppliers of packaging materials (please refer to appendix 1 to see list) aptly displayed their products in the display area.

2.2 Formal Opening

Mr. Hadoc Thompson; Marketing Officer of GMC chaired the opening session and welcomed the participants to the forum.

Mr. Ramanand Prashad; president of the Guyana Agro- processor's Association addressed the gathering. In his presentation, the challenges faced by the Agro-processing industry was highlighted and some possible suggestions on ways in which the industry can be improved.

The brief remarks by the General Manager of GMC; Mr. Nizam Hassan included an insight into the operations of GMC and the importance of hosting the forum. In addition, the General Manager made reference to distinguish Harvard University Professor; Michael Porter who created a model in 1979 on the five competitive forces which affects an industry. These are:

- Threat of entry
- Bargaining power of suppliers
- Bargaining power of buyers
- Threat of substitutes
- Industry rivalry

The General Manager further suggested that the following five points be considered as we chart our path for the sector to 2020 and beyond:

- Solicit and encourage full participation of all stakeholders
- Focus on the solutions, rather than the problems
- Listen to the consumers, the customers; respond to their needs
- Diversify our product range
- A vibrant Agro-Processors Association

Mr. George Jervis; Permanent Secretary of the Ministry of Agriculture challenged the stakeholders present to develop new ideas which will aid in reducing wastage of fresh produce and expressed the hope that the day's activity be a fruitful one.

Minister within the Agriculture Ministry; Honourable Mr. Ali Baksh in his feature address reiterated the call for Agro-processors to come up with new ideas to reduce wastage of produce.

2.3 Presentations and Interactions by Participants

Mr. Milton Dookie, Regional Marketing Coordinator; GMC was the moderator for the first presentation session.

The first presentation entitled; '*Guyana Marketing Corporation's Role in Shaping the Future of Agro-processing in Guyana*' was done by Ms. Ida Sealey-Adams; Agriculture Business Development Officer of GMC. The role of GMC in relation to Agro-processors, current activities being done and what GMC wants to do in the future for Agro-processors, were some of the areas that were discussed in the presentation.

The "*Status Report on Capacity Building for Improving Market Access for Small Producers and Agro-processors*" was presented by Dr. Maxine Parris-Aaron, Agricultural Health and Food Safety Specialist of the Inter-American Institute for Cooperation on Agriculture (IICA). The challenges faced by Agro-processors were outlined and the interventions made by IICA to aid in overcoming some of the challenges outlined were detailed by Dr. Parris-Aaron.

Ms. Jewel Sears; Deputy Director of the Government Analyst-Food & Drug Department made a presentation captioned '*Compliance with Food Safety Requirements for Local and International Markets and the Services offered in relation to Agro-processing.*'

The "*Financial Opportunities Available and Accessible to Agro-Processors*" was presented by Mr. Leroy Adonis, Junior Manager of GBTI, on behalf of the Guyana Association of Bankers. Notably, Mr. Adonis's presentation culminated the second session of the forum.

Ms. Ida Sealey-Adams; Agri - Business Development Officer, GMC moderated the final session of the forum.

Ms. Candelle Walcott- Bostwick; Head Conformity Assessment Department of the Guyana National Bureau of Standards made a presentation entitled; '*Conformity to Standards- A prerequisite for Sustainability*' The benefits of standardization, applicable standards for Agro-processors and the role of the GNBS in facilitating competitiveness of the local businesses were the main features of Ms. Walcott- Bostwick presentation.

A presentation on "*Fairtrade Opportunties*" was done by Ms. Munirih Schanzenbaecher; Liaison Officer- PSR Consultant of Fairtrade International. Some benefits of Fairtrade and

potential Fairtrade products in Guyana were some of the areas that were covered in this presentation.

“Strengthening Agro processing in Guyana” was presented by Mr. Romesh Kishun; Country Coordinator and Capacity Building Specialist of Canadian Hunger Foundation. Mr. Kishun in his presentation, outlined what PROPEL is about and described PROPEL’s strategies for developing Agro- processing in Guyana.

In addition to the presentation from the representative of the Banker’s Association, Ms. Christine Samaroo, Research and Marketing Officer of the Small Business Bureau, Ministry of Tourism, Industry and Commerce also addressed the issue of accessing finance. Ms. Samaroo presentation’s was centered on *“SBB Support to Micro and Small Enterprises”*

The final presentation for the day’s activity was done by Mr. Deonarine Jagdeo, Deputy Director (Technical) of the Institute of Applied Science and Technology (IAST). The presentation was entitled *“The Utilization and Development of Waste from the Agro-Processing Industry to High-Value Commodities.”* Mr. Jagdeo’s presentation was based on the notion *“from waste to wealth.”* The call was made for Agro-processors and the private sector to come onboard to transform the research ideas developed by the institute to business ideas.

3.0 ISSUES RAISED, CONTRIBUTIONS, RESPONSE AND FEEDBACK

3.1 Increase production and exportation of agro-processed products: Minister Ramsammy was unavoidably absent in person but was very much present in spirit. By way of an email, Minister Ramsammy stated that a 100 % increase in agro-processed products is envisioned by 2020, with the exclusion of packaged sugar and rice. In addition, a target of 100% increase from the baseline year 2015 to 2020 in export has also been envisaged. Similarly, a 100% increase in the production of pepper, plantain and cassava by 2020 will be required to meet the demands by the agro- processors.

3.2 Determination of cost of production: Mr. Trotz of Phoenix Enterprise stated that the economics of agro-processing enterprise with regards to pricing and production of raw materials need to be determined.

Similarly, Dr. Leslie Chin; Chairman of Sterling Products mentioned that he has been in the business sector for more than five decades. During this period he had been challenged with backward linkage with regards to purchase of raw materials due to cost. He added that imported raw materials have a lower cost and their supplies are reliable, as such they are often preferred. When addressing cost of production it is important to engage in the use of materials that are readily available and competitively priced.

Dr. Chin made mention of reducing the wastage of produce e.g. coconut whereby a lot of the material that is thrown away can be used to manufacture by-products.

Suggestions: Dr. Chin stated that bulk buying can be considered as a way of reducing cost of production.

In addition, materials that are reliable in supply such as rice and sugar with low costs can be utilized together with their by- products.

Responses: IICA's representative; Dr. Parris- Aaron stated that a Cost of Production forum was hosted by IICA during Caribbean Week of Agriculture 2013 in Guyana. This, Dr. Parris- Aaron stated can be held again; as such she will make the recommendation to IICA's Country Representative.

Mr. Prashad indicated that micro enterprises are affected by macro economics such as cost of energy. He further explained that those issues cannot be resolved at the micro-level, but rather through government policies.

3.3 Need for cheaper alternative source of energy: Dr. Chin also noted that energy consumption accounts for fifteen (15) percent of the cost of production; as such new source of energy technology is needed to reduce cost.

Responses: Programme under Guyana Manufacturing and Services Association Limited through the Low Carbon Development Strategy can be examined.

Mr. Prashad indicated that this issue can be further addressed in the future. On this note, an appeal was made to the non- government organizations (NGOs) for assistance in alternative energy.

3.4 Property right issues: Mr. Trotz suggested that systems need to be put in place to address property rights.

3.5 Need for training and orientation for new Agro-processors: Mr. Jethro Warner of Jets Enterprise noted that the starting up of a business needs nurturing. Persons do not realize the cost of maintaining an agro-processing industry prior to operation until they actually get into business. He further stated that we must look to help agro processors; something should be done so they can be encouraged. Similar sentiments were echoed by Mr. Raymond Trotz.

Suggestion: Mr. Jethro Warner stated that there should be some form of nurturing for new entrepreneurs. More should be done to assist these businesses.

3.6 Access and repayment of loan from SBB: Mr. Raymond Trotz also stated that with regards to the project under the Small Business Bureau, Agro-Processors who wish to access \$30M will face the difficulty with repayment since the life of the project would not be adequate to accommodate same.

Responses: Ms. Samaroo mentioned that the repayment can be extended to a ten year period. Additionally, only the bank can consider an extended period of those entrepreneurs. Interest rate is fifteen percent and is dependent on the banks' assessments.

In addition, Ms. Samaroo stated that a proposal was submitted to IDB and Ministry of Finance for their consideration with regards to the said issue.

Mr. Adonis; Junior Manager of GBTI, informed ago-processors that under the umbrella of the project they can benefit from low interest rates in addition to the other benefits which are designed for small entrepreneurs. However, for larger agro-processors the bank will have to do an assessment of their risk before consideration can be given.

Mr. Kenneth Perreira; Vice President of Region ten Farmers' Association was concerned about accessing loan from SBB. He noted that a farmer group is a joint venture, as such would like to know if the farmer group is eligible to borrow from SBB support to micro and small enterprises.

Response: Ms. Samaroo indicated that the project was designed to target individuals and it is the bank who actually issues the loan and not their project. She advised Mr. Perreira to approach other agencies that work with groups such as READ project.

Additionally, Mr. Paryag inquired about the life of the project under the SBB.

Response: Ms. Samaroo indicated that the project commenced in 2013 and has three years remaining.

3.7 Proposal for the construction of a Central Processing Unit: Mr. Trotz opined that there needs to be a Central Processing Unit established to allow Agro-processors the opportunity to be engaged in processing. He further alluded that the key to advancement lies in the central processing unit/facility (for a range of food), as this can become a model for replication through co-operatives.

On this note, Mr. David Fernandes of Bounty Farm stated that designing a processing plant is not difficult. Of greater importance is the operations and management of the plant especially with regards to the attainment of certification and the requisite documentation to make it internationally certified. This, he stated is based on his experience. Mr. Fernandes also mentioned that Bounty Farm Limited is in the process of becoming certified by ISO. A central packaging plant is very important. It requires all the components in it that makes sense and everything in the building need to be in order.

Suggestion: The proposal was made for co-operatives to be used to oversee management.

3.8 Call for Corporate Social Responsibility: Dr Chin stated that he believes that if businesses become socially responsible, they also become economically developed.

On this note, the issue of high transportation cost for agro-processed product was briefly examined.

Suggestion: Dr. Chin made an offer to distribute any small supplier's new produce for six months, free of cost after which a 10% mark-up will be charged.

3.9 Issue of Land tenure ship: Mr. Kenneth Perreira opined that insufficient efforts are being made to address the issue of land tenure ship.

Suggestion: GAPPA needs to be a strong advocate in the efforts to accelerate the process of land tenure ship/ acquisition.

3.10 Timeline and requirements for the acquisition of FDA license: Mr. Lawrence Braithwaite of Braf's Manufacturing explained that he is currently utilizing a rented building which is posing a difficulty in him acquiring a license from FDD, since an approved plan of the building is a required document when applying for a license.

Response: Ms. Sears replied by stating that for an inspection to be done, the requirements are: an approve plan from the Ministry of Housing, copy of business registration, plan of process flow, an application and then an inspection will be done.

Mr. Suresh Paryag; Surya Delight noted that Agro-processors are hesitant to register because of the perception that the Food and Drugs staff are unfriendly. He also stated that information should be available electronically in relation to acquisition of food license. Further, the staff of the said department needs to be friendlier with members of the public.

Response: Ms. Sears noted that information about FDA can be accessed on the Ministry of Health's website. She also mentioned that the staff of the Food and Drugs department is working to harmonize their processes throughout Guyana. The Deputy Director also stated that they are working to create a friendly image, train and educate agro-processors and upgrade their process. Ms. Sears also alluded that they are willing to work with agro-processors on an individual basis.

Mr. Ramanand Prashad; President of GAPA inquired as to whether there was a timeline for granting license

Response: Ms. Sears stated that one should seek the earliest possible time to apply for their license. Application is done on a yearly basis. March 31st is the traditional timeline but this date has been extended to the 30th of June. She encouraged persons to apply early. Ms. Sears further stated that persons can be certified in a month's time; however, sometimes this is not possible due to unforeseen circumstances on the part of the Food & Drugs Department and persons not meeting the requirements.

3.11 Existence of certified farms: Mr. Paryag sought clarification on whether they are certified farms in existence to meet export requirements.

Response: Ms. Candelle Walcott – Bostwick of GNBS, responded to this question by stating that the National Plant Protection Organization (NPPO) has direct responsibility with regards to farm certification.

3.12 Improvement in water quality: Mr. Warner stated that our water system needs to be examined, since the quality of water agro-processors receive cannot be used for agro-processing. He also stated that the inefficiencies within the local water system can affect the market opportunities that may arise in developed countries such as Canada. Agro-processors have to resort to purchasing water although the service is paid for.

3.13 Commendation for hosting Agro-processors' Forum: Mr. Rudolph Griffith of Maple Home Made Products commended GMC for staging this event. The call was made for the participants to consume more of the local products.

3.14 Call for additional research and investment: Mr. Griffith added that animals can be closely linked to agro-processing in terms of the utilization of waste products. On this note, the research that is currently being done by IAST received recognition. He however challenged IAST to conduct research on the waste generated by agro-processors to create animal feeds for not just fishes, but also ruminants. Mr. Griffith stated that we generate more than we consume, as such he challenged business entrepreneurs to make the investment, this challenge includes targeting direct markets and incorporating agro-processing into school system, to educate our students and safe guard this nation's position."

3.15 Need for more action: Mr. Rajendra Ramrattan of Tropical Flavors/ Back to Eden expressed his disappointment in the fact that we need to be more action oriented. He noted that a lot has been said at the forum.

Response: Mr. Prashad informed the gathering that they need to collaborate with donor agencies/partners for their assistance to engage in activities that the agro-processors are looking for and not what they want us to do.

3.16 Macroeconomic problems affecting the industry: Mr. Prashad of GAPA stated that the agro- processing industry is affected by macroeconomic problems.

Suggestion: The forum provides an opportunity for players within the industry to liaise with each other.

3.17 Recognition of Agro-processors: Mr. Warner suggested that there should be some mechanism put in place to recognize outstanding agro- processors and those who are in the business for an extended period.

3.18 Regulation of product labels: Mr. Paryag; vice president of GAPA questioned why is it that the Bureau of Standards is responsible for designing the labels while the Food and Drug Department has to approve same?

Response: Ms. Candelle Walcott- Bostwick indicated that GNBS sets the standards while Food and Drugs is the regulatory body.

3.19 Educating the populace: Mr. Griffith made an appeal to Hon. Minister Ramsammy for his direct intervention in educating our population to ensure Guyana remains food secure and returns the image of being the bread basket of the Caribbean.

3.20 Increase in plantain production: Mr. Kishun mentioned that emphasis should be placed on getting more farmers to cultivate Plantain. Mr. Kishun advised that under the PROPEL project extensive work has been planned with plantain and sweet potatoes.

3.21 Local and International Certification: Minister Ramsammy stated that at least 50% of the agro- processed facilities should be approved by the Food and Drugs Department by the end of 2014 and 100% by 2016. Further, Mr. Ramsammy mentioned that at least one agro-processor should become ISO certified by 2017 and at least 3 by 2020.

3.22 The Establishment of a coconut bottling factory: Minister Ramsammy further stated that the country will boast a coconut bottling or canning factory to increase exports of coconut water by 2020.

4.0 CONCLUSION

This inaugural agro-processors' forum can be described as a great success. This was made possible as a result of hard work by the organizers and other persons who provided assistance of some sort.

The contributions that were made during the forum will be incorporated in the action plan that is being prepared by GMC to shape the future of Agro-processing in Guyana.

5.0 APPENDICES

5.1 Appendix1: Letter of Invitation

GUYANA MARKETING CORPORATION

Tel: (592) 226- 8255, 226-9599
(592) 225 – 5429, 225- 7808
Fax: (592) 227- 4114



87 Robb and Alexander Streets
Lacytown
Georgetown
Guyana
South America

Ref: GMC

24/03/2014

Re: Invitation to attend Agro-Processors Forum

Ministry of Agriculture through Guyana Marketing Corporation, in collaboration with the Guyana Agro Processors Association will be hosting an Agro-Processors Forum on the 28th of March, 2014 at 09:00 h at the Guyana International Conference Centre (GICC), Liliendaal, Greater Georgetown. The forum will be held under the theme “*Shaping the future of Agro-Processing in Guyana*”.

The Forum is intended to discuss issues affecting the agro-processing industry and emphasize opportunities available in the industry. In addition, it will assess the actual and potential role of the agro-processing industry with an aim of making it more competitive and viable towards economic development of Guyana. A strategic plan will be developed at the end of the conference that will take the industry to the year 2020 and beyond.

We invite you to attend and participate in the forum. Additionally, we invite you to exhibit your products at a special display section that will be set up to promote agro-processed products of Guyana. Please fill the attached registration form and return to us.

For further information and confirmation of attendance you can also make contact with **Mrs. Ida Sealey-Adams; Agri-Business Development Officer** or **Mr. Hadoc Thompson; Marketing Officer** on 226-8255 ext 203 or 210.

We encourage you to take advantage of this opportunity.

With best regards,

NIZAM HASSAN
GENERAL MANAGER

5.2 Appendix 2: Registration Form



**AGRO PROCESSORS FORUM
REGISTRATION FORM**

Date of Event: March 28th, 2014

Time: 9:00hrs

Venue: Guyana International Conference Centre
5 Half Orchid Drive, Liliendaal, East Coast Demerara

THEME: "Shaping the future of Agro-Processing in Guyana."



GUYANA AGRO
PROCESSORS
ASSOCIATION

COMPANY NAME.....

CONTACT NAME.....

DESIGNATION.....

COMPANY ADDRESS.....

TEL :.....(W)..... (C)..... (Fax).....

EMAIL: WEBSITE:

TYPE/NATURE OF BUSINESS: Agro-Processing Repackaging

D

DESCRIPTION OF PRODUCT:

Condiments Beverages
Snack Foods Processed Seafood Other Please specify.....

Will participate in Table-top Exhibition

Signature

Date

ALL COMPLETED FORMS MUST BE SUBMITTED TO GMC

**o-Processors Forum Secretariat
yana Marketing Corporation
87 Robb & Alexander Street
Lacytown, Georgetown
592 – 226-8255/ 227-1630/ 225-5429
ax # - 592- 225-7808/ 227-4114**

5.3 Appendix 3: Agenda for Agro-processor' Forum



AGRO PROCESSORS' FORUM

Agenda

"Shaping the future of Agro-Processing in Guyana"

March 28, 2014

8 : 3 0 - 9 : 0 0 h r s	REGISTRATION
9 : 0 0 - 9 : 0 5 h r s	Welcome
	CHAIRMAN: Mr. Hadoc Thompson, Marketing Officer, GMC
9:05 – 9:10 hrs	Address Mr. Ramanand Prashad President of Guyana-Agro Processors Association (GAPA)
9:10 – 9:15 hrs	Brief Remarks Mr. Nizam Hassan General Manager, Guyana Marketing Corporation (GMC)
9:15-9:20 hrs	Brief Remarks Mr. George Jervis Permanent Secretary, Ministry of Agriculture
9:20-9:35 hrs	Brief Remarks Hon. Mr. Ali Baksh MP Minister within the Agriculture Ministry
9:35 -9:50hrs	Feature Address Hon. Dr. Leslie Ramsammy MP Minister of Agriculture
9:50- 9:55 hrs	Vote of Thanks Mr. Kevin Macklingam Manager, Guyana Shop
9 : 5 5 - 1 0 : 2 0 h r s	INTERMISSION
	MODERATORS: Mr. Milton Dookie, Regional Marketing Coordinator; GMC Representative of the Guyana Agro-Processors Association
1 0 : 2 0 - 1 0 : 3 0 h r s	<i>"Guyana Marketing Corporation's Role in Shaping the Future of Agro-processing in Guyana"</i> Ms. Ida Sealey-Adams, Agriculture Business Development Officer Guyana Marketing Corporation

1 0 : 3 0 - 1 0 : 4 0 h r s	<i>“Status Report on Capacity Building for Improving Market Access for Small Producers and Agro-processors”</i> Dr. Maxine Parris-Aaron, Agricultural Health and Food Safety Specialist Inter-American Institute for Cooperation on Agriculture (IICA)
1 0 : 4 0 – 1 0 : 5 0 h r s	<i>“Compliance with Food Safety Requirements for Local and International Markets and Services Offered in Relation to Agro-processing”</i> Ms Jewel Sears, Deputy Director, Government Analyst Food & Drug Department, Ministry of Health
1 0 : 5 0 – 1 1 : 2 0 h r s	Questions and Discussions on Presentations
1 1 : 2 0 – 1 1 : 3 0 h r s	<i>“Financial Opportunities Available & Accessible to Agro-Processors”</i> Mr. Leroy Adonis, Junior Manager & Ms. Shaleeza Shaw Head, Credit Dept., GBTI Guyana Association of Bankers
1 1 : 3 0 – 1 1 : 4 0 h r s	<i>“Conformity to Standards- A prerequisite for Sustainability”</i> Ms. Candelle Walcott-Bostwick, Head Conformity Assessment Department Guyana National Bureau of Standards
1 1 : 4 0 – 1 1 : 5 0 h r s	<i>“Fairtrade Opportunties”</i> Ms. Munirih Schanzenbaecher, Liaison Officer- PSR Consultant Fairtrade International
1 1 : 5 0 – 1 2 : 2 0 h r s	Questions and Discussions on Presentations
12:20-13:20hrs	LUNCH BREAK
	MODERATORS: Ms. Ida Sealey-Adams; Agri - Business Development Officer , GMC Representative of the Guyana Agro-Processors Association
1 3 : 2 0 – 1 3 : 3 0 h r s	<i>“Strengthening Agro processing in Guyana”</i> Mr. Romesh Kishun, Country Coordinator and Capacity Building Specialist Canadian Hunger Foundation
1 3 : 3 0 – 1 3 : 4 0 h r s	<i>“SBB Support to Micro and Small Enterprises”</i> Mr. Christine Samaroo, Research and Marketing Officer Small Business Bureau, Ministry of Tourism, Industry and Commerce
1 3 : 4 0 – 1 3 : 5 0 h r s	<i>“The Utilization and Development of Waste from the Agro-Processing Industry to High-Value Commodities”</i> Mr. Deonarine Jagdeo, Deputy Director (Technical) Institute of Applied Science and Technology (IAST)
1 3 : 5 0 – 1 4 : 2 0 h r s	Questions and Discussions on Presentations
1 4 : 2 0 – 1 4 : 4 5 h r s	Deliberation on Emerging Issues
1 4 : 4 5 – 1 4 : 5 5 h r s	Closing Remarks
	END

5.4 Appendix 4: Participants for the Table- Top Display

Agro-processors		
No	Name	Name of Products
1	Alpha Foundation College	Snack foods and condiments
2	Juice Power	Beverages: fruit juices
3	Savoury Products	Condiments
4	Marcia Products	Snack foods and Condiments
5	Women's Agro processors Development Network	Condiments, health products,
6	BEV'S	Snack foods
7	Lisa's Manufacturing	Fruit mix and snack foods
8	Original Juice Centre	Beverages: fruit juices
9	Pleasurable Flavors	Snack foods and Condiments
10	Mohamed's Manufacturing Enterprise	Condiments
11	Pheonix Enterprise	Beverages: coconut water & wine
12	Ace Food Products	Beverages: fruit juices
13	Corry's Agricultural Enterprise	Condiment: pepper sauce
14	Multi Mix Products	Condiments
15	Tandy's Manufacturing Enterprise	Condiments, Jams, Jellies
16	Major's Food Manufacturing	Condiments
17	Guyana School of Agriculture	Condiments
18	Vishal Quality Food Products	Condiments & Noodles
19	Ricks and Sari Agro Industries Ltd	Condiments
20	Jet's Products	Beverages: Fruit Juices& Concentrates
21	Guyana Shop (GMC)	Condiments, Snack Foods, Beverages
22	Taste Setters	Repackaged products
23	NAMILCO	Flour products
24	Mangrove Women's Group	Condiments, Candles
25	Surya Delight	Snack foods
26	Fresh Packers	Snack foods and Repackaged products
27	Kuru- Kururu Farmers' Crops & Livestock Association	Condiments

Suppliers of Packaging Materials		
No	Names	Types of Packaging Materials
1	Packaging Concepts Inc	Plastic bags, seals, net bags
2	Wieting & Richter Limited	Plastic bottles and caps
3	Global Packaging Inc & Global Printing & Graphics Inc	Labels & Printed materials (posters, brochures, catalogues)

5.5 Appendix 5: Scenes from the day's activity



